

Customer Winback: How To Recapture Lost Customers--And Keep Them Loyal By Jill Griffin

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but Jill Griffin does in her book Customer Winback: How to Recapture Lost Customers - and Keep Them for creating your own customer win-back

Customer winback: how to recapture lost customers

Who wrote the book? Michael W. Lowenstein is managing director of Customer Retention Associates and author of a number of books, including Customer Retention and The

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Small business: tips for winning back lost

Few businesses try to win back lost customers, shared in the new book Customer Winback: How To Recapture Lost Customers -- and Keep Them Loyal,

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Customer Winback by Jill Griffin: MCI, Doubleday Direct, and First Union who are already working to recapture lost customers and keep them loyal.

Customer winback summary | jill griffin & michael

How to Recapture Lost Customers - And Keep Them Loyal. by Michael Lowenstein & Jill Griffin. Take no customers for granted. Customer winback strategies are more

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