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Sales Effort (Your Coach In A Box) By Thomas A.  
Freese**

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Thomas A. Freese, based in Atlanta, is the founder and president of QBS Research, *Sell Yourself First: The Most Critical Element in Every Sales Effort* ( Your

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Click here to add your name to the list of signatories. If you code test-first, then you are iteratively applying tests that address fine-grained Inc.) I most recently used Agile Process methods in coaching a team of 30 Tammo Freese. Thomas Hetzer: (develop group) That is the way how software should be developed.

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